



KofC Financial Program

January 2025

KofC remains the only organization that can make the claim that we are 100% Catholic in our insurance, mutual funds, and Charitable giving programs.

Our financial program was established on day one of the Knights of Columbus inception. It was and is the main reason for the founding of this great Order.

The Order continues to experience growth in our insurance products and very rapid growth in our mutual fund program.



► New members that are recruited as e-members or council members we are having less success reaching when they join. The new members we are seeing in many cases do not understand Father McGivney's mission or the Order's great works. I am asking that you encourage your members to meet with the fraternal benefits advisors representing your councils. We do not cover just the financial program. Rather we give an extensive presentation on the Order's history and the many charitable activities completed by both the Order and the individual councils. When we get a chance to meet with a new member, we encourage that they become active in their council.



- ▶ Both Maryland Insurance agencies have had a high rate of retirements of agents. We have a much higher agent retention rate than the industry, but retirements have created several opportunities in the state of Maryland.
- ▶ This has opened several territories in both agencies. We find that the best source for recruiting comes from the membership of the Order.



► The agent position offers many advantages including the ability to earn a good income, flexible full-time hours, and the ability to service brother Knights and their families.

► Both Stephan Regan and I are asking for the support of the leadership in the recruiting of KofC agents. To properly service the membership, we need to be fully staffed.



► If you know someone that is looking for a career opportunity or is dissatisfied in their current position, please let us know. You may be referring a member that will have a long successful career with the Order.



Royal Recruiter Award

- ▶ This is awarded to a member who brings in five members or more in a fraternal year.
- ▶ There were five members who achieved the award in the 2023-2024 fraternal year. Some have already received their award. The five winners are:

Justin J. Meeder, Council 2279

Dr. Jay Penafiel, Council 9462

Isadore Sobgo, Council 18156

Dwayne E (Dewey) Weddle II, Council 12255

Rick Babbitt, Council 1622

► Thank you on behalf of our Maryland Agents for your support and of the Order's Financial program.

