

A group of men in suits are standing in a line, clapping. They are in a room with a large American flag and a Maryland state flag in the background. The men are of various ages and are all looking towards the left side of the frame. The man on the far left is wearing a tuxedo and a bow tie. The man on the far right is wearing a suit and glasses. The men in the middle are wearing suits and ties. The background shows a large room with a high ceiling and a large American flag. There are also some chairs and a table in the background.

Council Membership Director Role

December 2, 2024

Grand Knight and Membership

Best Practice:

GK directly involved with entire Membership game plan...

- Create Membership Committee
- Conduct separate monthly planning meeting
- Helps tackle recruiting issues/opportunities
- Shares prospect tab information weekly
- Participates in church drives
- Helps schedule exemplifications
- Ensures all programs are “invitation” opportunities





Membership Director- 3 Main “Touch Points”

Council Meetings

Direct Engagement

Delta Church Drives



Council Meetings

Keep your council informed!

- Share updates on candidate status
- Inspire men to reach out to potential members
- Provide men with business cards, tri-folds, church drive materials
- Provide coaching on how to use online membership ap
- Recognize top performers!



NEVER say “No report” in your meeting!

"Fishers of Men" tools

Join Online Card - Fraternal (#11689F_E)

- **Business Card Sized**
- **Available in Packs of 100**
- **Provide to all members of your council to distribute as they have conversations with prospects**

Available in English, French and Spanish.

An Invitation for you.



Knights of
Columbus®

**Will you join our mission?
Become a Knight.**

Visit kofc.org/join.

Let us know who invited you!

Preferred Local Council: _____

Member Referral Code: _____

Enter these fields when prompted on the application.



"Fishers of Men" tools

"On Mission" Invitations (#11732)

**Invitation Cards with Envelopes
available in packs of 20**

- **Send these out to prospects as a council**
- **Provide to members to send to their friends and family**

Available in English, French and Spanish.



**Called to go
on mission.**

Blessed Michael McGivney was a 19th-century parish priest who brought Catholic lay men together to grow in faith, protect their families and serve the Church.

United by this mission, Knights of Columbus was founded in 1882.

Today, we remain committed to forming men in faith, helping protect Catholic families financially, building a culture of life and helping those in need.

We have more than 2.1 million brother Knights fulfilling this mission around the world. *Will you join us?*

**Personalize
here.**



KOFC.ORG/JOIN



Council Tri-Fold (state template)

What type of activities do we do?

- ✦ Hold a Friday Night Family Night every week that includes a home cooked meal.
- ✦ Sponsor many youth activities to include a Halloween party, Christmas party and Easter party free of charge.
- ✦ Hold many dances throughout the year.
- ✦ Provide food baskets to "needy families" in our community three times a year.
- ✦ Participate in various Pro-Life activities to include an annual Candlelight Vigil and Kick-Off Rally.
- ✦ Help the Intellectually Disabled through the annual "Tootsie Roll" Program.
- ✦ Provide our widows with the opportunity to join our widows program where they participate in monthly luncheons and other activities.
- ✦ Offer members life insurance to include life insurance for handicapped children.
- ✦ Assist our parishes with various needs.
- ✦ Host a Red Cross Blood donor program.
- ✦ Loan medical equipment to those in need.
- ✦ Provide financial assistance to seminarians.
- ✦ Participate in the Keep Christ in Christmas program
- ✦ Rosary Program
- ✦ Sponsor Ladies Auxiliary

Some other facts

- ✦ The Ukraine Solidarity Fund collected over \$16M in donations to support humanitarian support in Ukraine
- ✦ The Maryland Knights of Columbus pledged \$50,000 to aid in the restoration of the Basilica of the Assumption in Baltimore, America's first Cathedral. The Supreme Council pledged \$1M to support this restoration.
- ✦ The Knights of Columbus donated over \$10M to Hurricane Katrina victims.
- ✦ Annually the Maryland Knights of Columbus raise over \$315,000 to donate to the mentally and physically challenged.

Statistics (2021):

Total Membership Worldwide 2 Million
Total Councils Worldwide 17,000
Total Donations \$150 Million
Total Volunteer Hours Donated 47.4 Million
Maryland Membership 27,000



Today, more than ever, the world needs
a few more *Knights*.
Why not join us?

For free dues for one year, join online at:

www.kofc.org/joinus

For information about joining
Father XXXX Council contact:
Grand Knight XXXX @ name@gmail.com
Deputy Grand Knight XXXX @ name@domain.com

**THESE MEN
THEY CALL
KNIGHTS**

MD State Council
125 Years of Service



2024-2026
Make a Difference in
Someone's Life

**Knights of
Columbus**

Father XXXX Council
No. 1234
Address 1
City, MD Zip Code



Council Business Card (Council No. 12127)



Knights of Columbus®

Our Lady of Guadalupe Council 12127
St. John Neumann Parish
Gaithersburg, MD

For Information: InfoCouncil12127@gmail.com

<https://uknight.org/CouncilSite/index.asp?CNO=12127>

Become a Knight Today!

Live your faith as a Catholic man!

Charity • Unity • Fraternity • Patriotism



Scan QR code to join now, or visit www.kofc.org

Direct Engagement

Set the example!

- Attend program activities and ensure recruitment materials are available
- Work the Prospect tab-reach out and welcome new members!
- Conduct Admission Committee review
- Schedule exemplifications-don't wait!
- Lead on-going recruitment efforts...
 - New Catholics, seminarians, TMIY, men from other parish ministries





Prospect Tab Ownership

Fact: Only the Grand Knight and Financial Secretary can view men listed in Prospect tab...

Reality: GK owns responsibility for ensuring weekly check-in:

- either he calls the men listed, or...
- he delegates to Membership Director

Membership Director ideally should be the council leader connecting with all new members listed in Prospect tab or thru other on-boarding methods.



Prospect Tab Ownership

Name	Member #	City	Date Assigned	Knight Approval (Date Read)	Assigned Council #	Re-Assigned	Action
Caleb Davis	5495905	Woodbine	11/27/2024		7612	<input type="text"/>	<button>Update</button> <button>Reject</button>
Mr Daniel Batto	5495919	Olney	11/27/2024		6793	<input type="text"/>	<button>Update</button> <button>Reject</button>
Christian Schmitt	5494816	Bel Air	11/25/2024		11372	<input type="text"/>	<button>Update</button> <button>Reject</button>
David M Bixler	5495414	Gaithersburg	11/25/2024		2797	<input type="text"/>	<button>Update</button> <button>Reject</button>
Mr Bill Fehrmann	5493151	Darlington	11/24/2024		9729	<input type="text"/>	<button>Update</button> <button>Reject</button>




Prospect Tab Ownership

Name			
Title			
First Name	Caleb	Initial	
Last Name	Davis	Suffix	
Current Address			
Street Address	1197 Sean Cir	City	Woodbine
State/Province	MD	Zip/Postal Code	217979226
Country			
Contact Information			
Cell Phone	443-449-3703	Email Address	CALEBDAVIS928@GMAIL.COM
Preferred Language	ENGLISH		
Current Council Information			
Current Council	98019	Age	24
Parish	St. Joseph's Catholic Community	Years of Service	0

Delta Church Drives

You lead these!

- Gain pastor's approval and then schedule
- Order kit (GK or FS)
- Schedule ambassadors for each mass
- Provide men with game plan
- Provide coaching!
- Follow up!

		Knights of Columbus	
<input type="checkbox"/> I would like to become a member of the Knights of Columbus.			
<input type="checkbox"/> I would like more some information regarding membership in the Knights of Columbus.			
<input type="checkbox"/> I am a former member interested in rejoining the Knights of Columbus.			
Name: _____			
Street Address: _____			
City: _____		State or Province: _____	Zip: _____
Phone: _____		Parish: _____	
E-Mail: _____			
Please contact me by:		<input type="checkbox"/> Phone	<input type="checkbox"/> Text
		<input type="checkbox"/> Email	
Best time to contact:		<input type="checkbox"/> Morning	<input type="checkbox"/> Afternoon
		<input type="checkbox"/> Evening	





Contact Information

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A group of men in suits are standing in a line, clapping. They are in a room with a large American flag and a framed picture on the wall. The men are of various ages and are all looking towards the left side of the frame.

Council Membership Director

Remember-

Your opportunity to make a difference in the
lives of Catholic men, their families, your
council, your parish, and your community!