

MD State Council
125 Years of Service



Make a Difference in
Someone's Life



Leadership

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John Maxwell's "8" Leadership Skills (for Grand Knights)!

Communication

Adapt to Change

Problem Solving

Vision

Influence

Prioritizing



People

Attitude

Communication

Keep your council informed!

- Weekly email routine with the council
 - Upcoming events
 - Recognition and results of the last one
- Fast follow-up with responses
- Make phone calls or send text messages
- Filter emails before sending
- Be a good listener!



Prioritizing

Focus and act on important action items and deadlines!

Create a method to stay organized



Use a planner- KofC, Outlook, Google, wall or desk calendar –keep it all in one place!

Delegate and avoid the urge to micro-manage

Why Bother Being Organized?

- Reduce stress
- Build confidence
- Increase effectiveness
- Enjoy the experience
- Others will want to support you
- Demonstrate leadership!



Organizing Systems – “Touch it Once”

- Programs
- Financials
- Council and Officer meeting notes
- State and Supreme info
- Training materials
- Recruitment items





Planning-

“Those who fail to plan, plan to fail.”

- Meetings-prepare, prepare, prepare
- Deadlines- “always early” culture
- Prioritize- 10 mins each day
- Do things that lead to action!



Adapt to Change

Understand and embrace changes in our organization.

- Guide council through changes
- Open-minded to new solutions and ideas from your members
- Maintain positive attitude
- Control what you can control



Problem Solving

- Dissect problems and then offer solutions
- Empower members to make decisions and take ownership for their work
- Continually learn and adapt



People

- Approachable
- Concerned about council members
- Provide support for projects
- Take time to develop others
- Thank people for their efforts





Vision

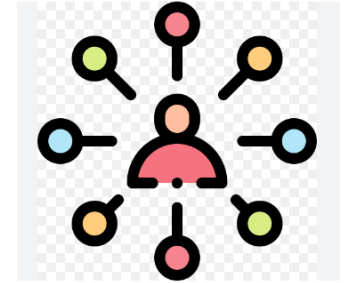
Rally and inspire council around a mutual goal.

- Explain where you want the council to go- and why.
- What does success look like? Star Council, new program, new members?
- Provide sense of purpose and direction
- Clearly communicate it



Influence

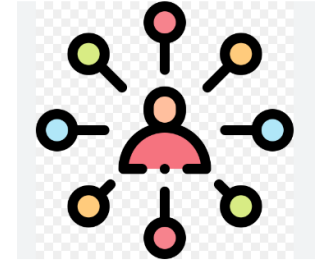
What level are you?



- **Level 1:** People follow you because they have to
- **Level 2:** People follow you because they want to
- **Level 3:** People follow you because of what you did for the Knights

Influence

What level are you?



- **Level 4:** People follow you because of what you did for them
- **Level 5:** People follow you because of who you are and what you represent



Influence vs Authority

- **Influence:** Your authority comes from building relationships, credibility, and trust

 - **Authority:** Your authority comes from organizational structure, and your title
-

Attitude

One of most important attributes of good leadership...

- Keep team motivated and upbeat
- Demonstrate “can do” approach to overcoming challenges
- Fearless leadership



Recognition!





Recognition – Why it matters...

- Volunteers want to know that their work is valued by others.
 - Volunteers want to know that they are making a difference.
 - Huge impact on keeping men engaged and inspired- retention!
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Recognition – Why it matters...

- Volunteers feel special when recognized in a timely, sincere, and specific way.
- Communication aspect- Good news travels fast!



Recognition Ideas

- Share good news during council meetings
- Send a “thank you” note
- Pat on the back or simple “thank you”
- Make a phone call or send a text message
- Celebrate birthdays and anniversaries
- Take advantage of Knights’ recognition programs:
 - Family of Month, Shining Armor, Star Council





Great Grand Knights... Do These Well

- Realize that leading others is a privilege
- Celebrate successes together
- Recognize and thank team members
- Serve as a great ambassador for the Order





Great Grand Knights... Do These Well

- Respect different opinions and perspectives
- Empower and delegate
- Ask for help- have a mentor!





Difference Between Leadership vs Management

The role of management is to control a group of individuals in order to achieve a specified objective.

Leadership is the ability to influence, motivate, and enable others to contribute to the organization's success.



Final thought...

**A SMALL
TRUTH TO
MAKE LIFE 100%**

Final thought...

Feed-Your-Head

If

ABCDEFGHIJKLMNOPQRSTUVWXYZ

is equal to

1234567891011121314151617181920212223242526

Final thought...

Feed-Your-Head

Hard Work

H+A+R+D+W+O+R+K

8+1+18+4+23+15+18+11 = 98%

Knowledge

K+N+O+W+L+E+D+G+E

11+14+15+23+12+5+4+7+5 = 96%

Final thought...

Feed-Your-Head

Love

L+O+V+E

12+15+22+5 = 54%

Luck

L+U+C+K

12+21+3+11 = 47%

(don't most of us think this is the most important ???)

Final thought...

Feed-Your-Head

Then what makes **100%** ?

Is it Money ? ... **NO !!!**

M+O+N+E+Y

13+15+14+5+25 = 72%

Leadership ? ... **NO !!!**

L+E+A+D+E+R+S+H+I+P

12+5+1+4+5+18+19+9+16 = 89%

Final thought...

Feed-Your-Head

**Every problem has a solution,
only if we perhaps change our
attitude.**

**To go to the top,
to that **100%**,**

**what we really need to go
further... a bit more...**

Final thought...

Feed-Your-Head

ATTITUDE

A+T+T+I+T+U+D+E

1+20+20+9+20+21+4+5 = 100%

It is OUR ATTITUDE towards
Life and Work that makes OUR
Life **100% !!!**

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Someone's Life

Final thought...

Feed-Your-Head

ATTITUDE IS EVERYTHING

Change Your Attitude ...

And You Change Your Life ! ! !