



Insurance Update



1. Best Year In The History of Our Order
2. Adapted to a virtual sales environment within a 2-week period 3/20
3. Helping families do business in a manner they are most comfortable
4. Top Ratings continue from Standard & Poors and A.M. Best
5. In April, 2020 – Standard & Poors “Knights one of 6 Strongest in USA”
6. Both Agencies finished 2020 as two of the top agencies in the Order
7. Agents embracing E-Membership – will be part of their quota in 2021
8. Agents are encouraged to attend Council functions vs Evening Appts
9. Please include agents in membership drives
10. Our Virtual Benefit Night with Tom Hegna as a huge success
11. There are a lot of FBN forms still outstanding to be sent by GK’s
12. When promoting these events invite the Parish community