



Maryland State Council Mid-Term Meeting 2021

Vince Grauso
State Deputy

We Are Servant Leaders



NUMBERS





State Intake Goal



1,000



Where Are We Now?



303

Or

30.3% of Goal



Good News **Bad News**



- Historically State Councils Have Recruited 36% of Their Quota by Now.
- If that is so we should be at the 360 figure. That would mean we are only **57 behind**.
- Of course that means we will need a big push for the remainder of the year.



Not Easy



- If we are going to succeed it will take all of us to do our part.
- It does not matter if you are a State Officer, The Program Director, The Council Growth Director. A District Deputy or A Grand Knight. It is Our Duty to Bring Catholic Men Into The Knights of Columbus.



Not Easy





Grand Knights



- You are the most important people on the list.
- You are the infantry with the District Deputy being your Platoon Leader.



Grand Knights



- You have the relationship with your council members.
- You need to inspire those members to bring in more members.



Grand Knights



- Most importantly you **MUST** build a relationship with your Pastor.
- As we all should know this is where it all starts.



Grand Knights



Working To Be Successful

David Ghee.....	205.....	120%
Thomas Markey...4606.....	60%	
Richard Blasdell...6188.....	83%	
Chris Nemarich....11552.....	74%	
Mike Woodruff.....11619.....	67%	



Grand Knights



Emmanuel Dayao...	12127	50%
Tony Montcalmo.....	14585	50%
Michael Spraggins...	15084	100%
Jose Ramirez.....	16611	167%

These Grand Knights are doing a super job and should be congratulated.



David Ghee 205





David Ghee 205





Richard Blasdell 6188





Similarities



- Both made themselves visible to the parish community.
- Both advertised that they were with the Knights



Similarities



- When they have events or run a program they invite other parishioners to attend
- When someone says no once it does not mean it will always be a no!



Similarities



- When with others they talk about their council and the Knights.
- “They Make It Personal”



Success



- Forget the pandemic. Think out of the box. Many districts and councils do and they are successful. You can be too.